

Alexander T. Pisko
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129 Pine Needle Drive, Toms River, NJ

PROFESSIONAL EXPERIENCE

Great Lakes Power Products, Moorestown, NJ

October 2016-Present

Inside Sales/Service Coordinator

- Responsible for processing customer orders as well as supplying proper product information
- Handle and process all incoming service and sales calls
- Oversee all service jobs at the Moorestown office from start to finish
- Collect necessary data for services jobs and ensure correct parts are ordered

MarineMax, Brick, NJ

March 2015 – August 2016

Inventory Manager/Delivery Captain

- Manage the internal team to make sure timely delivery schedule and internal boats are ready for delivery
- Responsible for all inventory and its location, status, and availability
- Oversee the delivery of each unit sold
- Responsible for the orientation of each delivery unit
- Display advanced knowledge of all products to properly educate customer during the delivery

MarineMax, Brick, NJ

December 2014 – August 2016

Marine Sales Consultant

- Provide exceptional customer service based on product knowledge and company training
- Cultivate relationships with new customers at boat shows and getaways
- Maintain relationships with all clients after the deal is closed to ensure satisfaction
- Proactively acquire full knowledge of all product line, features and accessories
- Educate customers on all aspects of the vessel; including operations and functionality

MarineMax, Brick, NJ

March 2014 – March 2015

Dockhand/Yard Team Member

- Provide exceptional customer service to all MarineMax customers
- Manage the maintenance of the docks, fuel docks, and all of the boats in the slips

Hobby Lobby Marina, Toms River, NJ

March 2013 – March 2014

Marine Technician

- Responsible for basic maintenance and upkeep of customer boats, such as oil changes and winterization
- Manage the maintenance of the docks and all boats in the slips
- Marine system installations

EDUCATION

The Landing School, Arundel ME

September 2011-May 2012

MARINE SYSTEMS PROGRAM

Coursework focus:

- Plumbing, Sanitation, Refrigeration, Air conditioning, AC/DC Electrical, Composite repair, Diesel and gasoline propulsion

Ocean County College, Toms River NJ

September 2009-Present

Associates Degree Program

Coursework focus:

- Continuous courses in Business and Liberal Arts

SKILLS

- Microsoft Office Excel, Word and Powerpoint for Windows and Mac
- Vessel Operation – Over 8 years of vessel operation ranging from 12-65 feet in size.
- Customer Relationship Management (CRM) software
- International Decision Systems (IDS) – IDS2

CERTIFICATIONS

- ABYC Certifications in Electrical and Marine Systems
- Vacuflush certified